

Message Text

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PAGE 01 TOKYO 18863 080844Z

ACTION COME-00

INFO OCT-01 EA-12 ISO-00 EB-08 /021 W
-----094980 082255Z /64

R 080757Z DEC 77

FM AMEMBASSY TOKYO

TO SECSTATE WASHDC 3403

UNCLAS TOKYO 18863

DEPT PASS USDOC DIB/OED/EID

E.O. 11652: N/A

TAGS: BEXP, JA

SUBJECT PROPOSED EXPORTER/AGENT INFORMATION SYSTEM (E/AIS);
EMBASSY TOKYO REPORT

REF: STATE A-4335

SUMMARY: THIS IS IN REPLY TO USDOC REQUEST FOR POST REACTION
ON PLACING E/AIS SYSTEM IN AMEMBASSY TOKYO AS PART OF TRADE
PROMOTION PROGRAM. EMBASSY REQUESTS E/AIS SYSTEM BE INSTALLED
AT TOKYO BUSINESS INFORMATION CENTER (BIC). END SUMMARY.

1. EMBASSY TOKYO IS DEFINITELY INTERESTED IN HAVING E/AIS
SYSTEM INSTALLED IN BIC. EA/AIS SYSTEM WOULD BE VERY USEFUL
TOOL IN INTENSIFIED U.S. EXPORT EXPANNION EFFORTS IN JAPAN TO
COMBAT BILATERAL TRADE IMBALANCE. OUR EXPERIENCE WITH VSMF
SYSTEM IS STRONG EVIDENCE THAT EXPORT ORIENTED FILM FILE
WOULD BE WELL UTILIZED BY JAPANESE.

2. SPACE I BIC FOR E/AIS IS AMPLE. ADDITIONAL SPACE COULD
BE MADE IF NECESSARY, SINCE STANDARD PUBLISHED DIRECTORIES
WHICH NOW ARE PROMINENTLY DISPLAYED FOR VISITOR USE COULD
BE MOVED TO SOME OTHER LOCATION IN BIC. BIC HAS THREE FULL
TIME FSL PERSONNEL ON DUTY PERMAMENTLY. THEY WOULD HAVE
PRIMARY RESPONSIBILITY FOR E/AIS OPERATION. IF NECESSARY
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FOR EFFECTIVE USE OF SYSTEM, POST WOULD CONSIDER REALIGNMENT
OF DUTIES TO MAKE OTHER E/C PERSONNEL AVAILABLE.

3. E/AIS SYSTEM WILL BE LOCATED IN BIC WHERE VSMF IS
CURRENTLY LOCATED. BIC IS LOCATED ON FIRST FLOOR OF
EMBASSY DIRECTLY BEHIND MAIN ENTRANCE. IT IS VISIBLE FROM
THE MAIN ENTRANCE AND SECURITY GUARDS/JAPANESE RECEPTIONISTS

HAVE BEEN MOST HELPFUL IN FACILITATING ENTRANCE OF BUSINESS VISITORS TO BUILDING. EMBASSY BUILDING IS LOCATED IN COMMERCIAL CENTER OF TOKYO DIRECTLY ACROSS THE STREET FROM JAPAN EXTERNAL TRADE ORGANIZATION (JETRO). IT IS WITHIN WALKING DISTANCE OF MOST JAPANESE GOVERNMENT MINISTRIES AND IS WELL SERVED BY PUBLIC TRANSPORTATION. DURING 12/76-11/77 PERIOD, BIC STAFF HAS LOGGED IN 6,820 VISITORS AND 14,022 TELEPHONE INQUIRIES.

4. WE ARE AWARE OF NO SIMILAR SERVICE AVAILABLE IN JAPANESE PRIVATE SECTOR. COMMENTS FROM VSMF USERS CONFIRM THAT SYSTEM IS MORE COMPREHENSIVE AND BETTER ORGANIZED THAN OTHER COMMERCIAL RESERCH SERVICES ON U.S. IN JAPAN, AS WELL AS BEING MORE EFFICIENT IN TERMS OF TIME REQUIRED TO OBTAIN NEEDED INFORMATION AND LESS EXPENSIVE.

5. FOR INITIAL TRIAL PERIOD, EMBASSY BELIEVES TOKYO IS BEST LOCATION FOR E/AIS SYSTEM. IF EFFECTIVE, AND INQUIRIES FROM CONSTITUENT POSTS WARRANT (SEE BELOW PARA. 6), WE WOULD LIKE TO CONSIDER HAVING SECOND SYSTEM INSTALLED AT CONGEN OSAK-KOBE.

6. IF EMBASSY TOKYO IS CHOSEN FOR INITIAL INSTALLATION, WE REQUEST THAT CONSTITUENT POSTS BE PROVIDED REGULARLY UPDATED INDEX OF VENDORS AND INDEX OF PRODUCTS WITH DESCRIPTIONS SO THAT WE CAN INSTITUTE AN EFFECTIVE TEST
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PROGRAM FOR RECEIVING DIRECT INQUIRIES AT BIC FOR E/AIS FROM AREAS OUTSIDE TOKYO.
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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 08-Dec-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Source: CORE
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Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770457-0558
Format: TEL
From: TOKYO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19771276/aaaacmjn.tel
Line Count: 97
Litigation Code IDs:
Litigation Codes:
Litigation History:
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Message ID: 61b62308-c288-dd11-92da-001cc4696bcc
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Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 STATE A-4335
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 18-Feb-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 302777
Secure: OPEN
Status: NATIVE
Subject: PROPOSED EXPORTER/AGENT INFORMATION SYSTEM (E/AIS): EMBASSY TOKYO REPORT
TAGS: BEXP, JA
To: STATE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/61b62308-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009